

Request for Bid Q00963
Remove, Furnish, and Install Digital Press
Addendum #1
April 3, 2019

All changes to the Request for Bid (RFB) are valid only if they are issued by written addendum. Each respondent must acknowledge receipt of any addenda in their bid submission. Each respondent, by acknowledging receipt of any addenda, is responsible for the contents of the addenda and any changes to the bid therein. Failure to acknowledge receipt of any addenda may cause the bid to be rejected. If any language or figures contained in this addendum are in conflict with the original document this addendum shall prevail.

This addendum consists of the following clarifications and amendments:

1. The bid deadline has been extended to April 8, 2019 at 11:00 a.m. local time.
2. The College requires delivery and installation by June 7, 2019.
3. The output from the digital press should be compatible with the existing equipment and workflow from digital file input through bindery and finishing of the final product. The College's current workflow consists of the following finishing equipment: Morgana 2000s Series Booklet Maker, Challenge 230 Paper Cutter, Duplo DC-615 Cutter/Creaser/Slitter.
4. The following software capability as stated in Section 4.0 Scope of Work, Front-End Workflow Software, Item #1 should be deleted: "Must include the ability to select a portion of a scanned page then cut and move that portion to another location with the document."
5. The specifications reflect the College's minimum requirements. On a separate sheet provide explanation regarding any deviations from these minimum requirements. The College reserves the right to accept or reject any deviations to the listed specifications.
6. Please provide a list of unit prices for all consumables.

This addendum consists of the following questions received:

1. The RBD mentions screening of 230lpi. Is it acceptable to have lower line screens optimized to the print device as long as output maintains highest quality and resolution as standard offset print capability?
Response: Yes. Provide rationale for comparable offset quality and resolution/screening capability in your list of deviations from minimum requirements as stated above in Clarifications and Amendments, Item #5 above.
2. There is reference to "Thick folding cartons and stocks". The RFB indicates that "Media stock weight 40 lb. text / 130 lb. cover" is required. Will stocks greater than 130 lb. cover be required to run on the press? What weights?
Response: If the Digital Press in your response exceeds the 130 lb. Cover requirement, indicate in your response the thickest stock that the Digital Press can run.
3. Item 4 in the RFB indicates several 5th station colors. Should all of the 5th station colors be proposed, or are there specific stations of interest?
Response: The 5th color should be white.

4. Please define the difference between item #17 -- Fixed cost per image charges and item #18 -- Fixed cost per impression charges.
Response: Fixed image cost refers to multiple images imposed on sheet. Fixed impression refers to each impression on sheet. If there is no difference between fixed image and fixed impression in the pricing model respond accordingly.
5. Is the requested training for up to four (4) operators onsite, or is training acceptable as it provides a better learning environment?
Response: Training location is at the bidder's discretion. If training is to be held offsite include an estimate of any additional travel and expenses in the list of deviations explanations. The College will factor in the cost of travel in its evaluation of calculating the lowest, responsive and responsible bidder.
6. Are alternate responses allowed for this RFB, as long as they meet the specifications?
Response: The bid form requests pricing for specific alternates. Deviations should be stated as indicated above in Clarifications and Amendments, Item #5.
7. How much space do you have for the equipment?
Response: Location for the installation of the equipment was shown to bidders who attended the pre-bid meeting. Rough dimensions are 12'x24'. However, the College will need to verify that power requirements and weight requirements for the equipment will be acceptable.
8. Other than CMYK, what colors would you want for the 5th, 6th, and 7th color stations?
Response: The 5th color should be white, the 6th color should be silver, and the 7th color should be pantone. Please price color options appropriately as alternates as indicated on the bid form.
9. What kind of jobs are you doing with your variable data?
Response: Variable Image and Text.
10. What other tools inside the software would you like the printer to work with and be utilized for?
Response: Refer to the software requirements listed in the Section 4.0 Scope of Work, Front-End Workflow Software and Exhibit A, Items C23-C36.
11. Are there any sample files that we can print for you to demonstrate our printer's capability?
Response: The College reserves the right to ask for samples, or visit a production site to make its final determination.
12. Do you print any substrate larger than 19.2"?
Response: No.
13. Can a dedicated color unit be specified and dedicated to Harper Blue pantone color? To be on the press at all times?
Response: Not listed as a requirement.
14. Optional 6+color channel unit - operational and available for use on the press?
Response: Any color units indicated in the response should be operational and available for use and cost considerations should be included as presented on the bid form (e.g. Alternates for 5 color and 7 color options/alternates as listed on the bid form.)

15. 5 color unit with the ability to run 1 and 2 color work reducing costs and increasing speed?
Response: Alternate 1 has been provided to capture the cost of a 5 color printer option. This unit must meet the minimum requirement stated in the bid specifications. If there are deviations to those specifications it should be included in the in the list of exceptions outlined on a separate sheet of paper. Again, the College reserves the right to accept or reject any such deviations to the specifications.
16. Can newly manufactured HP Indigo 7900 and a remanufactured 7R (7900) be bid as a primary and an alternate bid?
Reducing investment costs?
Response: No.
17. Regarding Alternate 2, is there a specific 7th color that you are requesting?
Response: See response to question #8.

Sincerely,
Jewell Jackson
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