

Northwood University/Harper College
 Sample 3+1 Curriculum Guide for students with an Associate in Arts Degree- Business Administration

Northwood University in cooperation with Harper College has designed a program that permits Harper College students to complete the third year of a Bachelor of Business Administration Degree Program through specific courses that are comparable to courses required in the Northwood program.

Northwood University considers all lower level General Education Core courses fulfilled by the General Education Core requirements of the Harper college associate degree programs.

The following curriculum guide provides an example of third year courses that can be completed at Harper College and transferred in to the Northwood University Bachelor of Business Administration Degree Program. Since each Associate Degree curriculum is unique, it is important that you contact Northwood University near the end of your associate degree program to discuss your individual course selections.

The following courses are required for the Northwood Degree Program and should be selected as Associate Degree electives.

- ACC 211 – Business Law
- BIO 103 – Man and Environment
- CIS 101 – Introduction to Computer Information Systems
- PHI 115 - Ethics

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|---------------------------------------|----|----|
| Total Associate Degree semester hours | 60 | |
| Equivalent Quarter Hours | | 90 |

THIRD YEAR AT HARPER COLLEGE

| | | | |
|---|---------------------------|----|----|
| MGT 154 | Small Business Management | 3 | |
| MGT 165 | International Management | 3 | |
| MGT 218 | Introduction to Finance | 3 | |
| MGT 265 | Human Resource Management | 3 | |
| MGT 270 | Principles of Management | 3 | |
| MGT 274 | Operations Management | 3 | |
| MKT 245 | Principles of Marketing | 3 | |
| MKT 260 | International Marketing | 3 | |
| Electives | | 12 | |
| Total semester hours for the third year | | 36 | |
| Equivalent Quarter Hours for the third year | | | 54 |

FOURTH YEAR AT NORTHWOOD UNIVERSITY

Leading to a BACHELOR OF BUSINESS ADMINISTRATION with a major in MANAGEMENT and a minor in INTERNATIONAL BUSINESS

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|---|---|----|-----|
| ECN 341 | Comparative Economic Systems | 4 | |
| ECN 400 | International Trade | 4 | |
| ENG 301 | Communication and Interpersonal Relations | 4 | |
| ENG 320 | Report Writing | 4 | |
| HIS 402 | Contemporary World Issues | 4 | |
| MGT 479 | Seminar I: Current Topics in Management | 4 | |
| MGT 480 | Seminar II: Strategic Management | 4 | |
| PHL 401 | Philosophy of American Enterprise | 4 | |
| SOC 301 | World Culture and Customs | 4 | |
| Total Quarter Hours for the fourth year | | 36 | |
| Total Degree Program Hours | | | 180 |