

BUSINESS ADMINISTRATION

Associate in Applied Science A.A.S.: Option 3: Business Administration Degree - Insurance

This 61 credit-hour degree program is designed to assist students who are either exploring an insurance career or are in the insurance field looking to expand their managerial and business skills. Students will gain knowledge and practical skills in property, liability, commercial and personal insurance as they earn industry certification.

This degree is shown in a standardized sequential semester option. However, it is available as fast track modality, apprenticeships and online options as well. Please contact an advisor to get the most current scheduling. This degree plan is one of six options that students may pursue to earn the Business Management Associate in Applied Science (AAS) degree. While there are multiple specializations, this particular degree can be awarded only once.

FIRST SEMESTER:

Number	Course Title	Credits	Course Category
ENG 101	Composition I	3	AAS General Education
INS 110	Insurance Fundamentals	3	Program Requirement
MGT 111	Introduction to Business Organization ¹ or		
MGT 154	Entrepreneurship	3	Program Requirement
MGT 150	Business Math ²	3	AAS General Education
PSY 101	Introduction to Psychology ⁺	3	AAS General Education

SECOND SEMESTER:

Number	Course Title	Credits	Course Category
ACC 101	Introduction to Financial Accounting ³	4	Program Requirement
CIS 100	Computer and Digital Literacy or		
CIS 101	Introduction to Computer Information Systems	3	Program Requirement
	Humanities ⁴	3	AAS General Education
INS 120	Property and Liability Insurance Principles	3	Program Requirement
PSY 245	Industrial/Organizational Psychology	3	Program Requirement

THIRD SEMESTER:

Number	Course Title	Credits	Course Category
ACC 102	Introduction to Managerial Accounting or		
MGT 165	Global Business ⁺	3	Program Requirement
ECO 211	Microeconomics	3	AAS General Education
ENG 130	Business Writing ⁵ or		
SPE 101	Fundamentals of Speech Communication	3	Program Requirement
INS 220	Personal Insurance	3	Program Requirement
MGT 270	Principles of Management	3	Program Requirement

FOURTH SEMESTER:

Number	Course Title	Credits	Course Category
ACC 211	Business Law I	3	Program Requirement
ECO 212	Macroeconomics	3	Program Requirement
INS 240	Commercial Insurance	3	Program Requirement
MGT 218	Introduction to Finance	3	Program Requirement
MKT 245	Principles of Marketing	3	Program Requirement

1 MGT 111 is recommended.

2 The mathematics requirement for this degree can be met with Math Competency. See [Math Competency options](#) for information. Students who utilize Math Competency to meet the mathematics requirement must complete an additional three credit-hour elective. See full list of [AAS General Education Electives](#).

3 Students should strongly consider enrolling in ACC 102 as well.

4 If MGT 165 (Global Business) is taken, then PHI 150 (Business Ethics) is recommended.

5 This course meets the World Cultures and Diversity graduation requirement.

6 If pursuing a fully online degree, choose ENG 130; otherwise choose SPE 101.