# TRANSFER GUIDE for HARPER COLLEGE AAS in Business - Management graduates to COLUMBIA COLLEGE of Missouri’s (CCM) Bachelor of Science in Business Administration

## EDUCATION PLAN

**HC DEGREE CONFERRED:** ASSOCIATE in APPLIED SCIENCE (61 credit hours)  
(NOTE: CCM transfer equivalencies in parentheses)

### General Education and Institutional Requirements (18 credit hours)

- **CIS 100**  
  Computer and Digital Literacy (CISS 170)  
  3.0  
- **Or CIS 101**  
  Introduction to Computer Information Systems (CISS 170)  
  3.0  
- **ENG 101**  
  English Composition I (ENGL 107)  
  3.0  
- **ENG 130**  
  Business Writing (MGMT 254)  
  3.0  
- **MTH 150**  
  Business Math (TBD)  
  3.0  
- **PSY 101**  
  Introduction to Psychology (PSYC 101)  
  3.0  
  Humanities Requirement  
  3.0  

### Business Management Requirements (43 credit hours)

- **ACC 101**  
  Introduction to Financial Accounting (ACCT 280)  
  4.0  
- **ACC 102**  
  Introduction to Managerial Accounting (ACCT 281)  
  3.0  
- **ACC 211**  
  Business Law I (MGMT 265)  
  3.0  
- **ACC 216**  
  Employment Law (ACCT 144)  
  3.0  
- **ECO 211**  
  Microeconomics (ECON 294)  
  3.0  
- **MGT 111**  
  Introduction to Business Organization (MGMT 150)  
  3.0  
- **MGT 165**  
  Global Business (MGMT 339, transfers as LL credit)  
  3.0  
- **MGT 205**  
  Leadership (MGMT 144)  
  3.0  
  **Or Business/Management Elective**  
  3.0  
  **MGT 218**  
  Introduction to Finance (FINC 144)  
  3.0  
  **MGT 265**  
  Introduction to Human Resource Management (MGMT 261)  
  3.0  
  **MGT 270**  
  Principles of Management (MGMT 230)  
  3.0  
  **MGT 280**  
  Organizational Behavior (MGMT 362, transfers as LL credit)  
  3.0  
  **MGT 291**  
  Strategic Management (MGMT 144)  
  3.0  
  **MKT 245**  
  Principles of Marketing (MKTG 210)  
  3.0  

### Additional CCM degree requirements that can be completed at HC (20 credit hours)

- **ECO 212**  
  Macroeconomics (ECON 293)  
  3.0  
- **ENG 102**  
  English Composition II (ENGL 133W)  
  3.0  
- **MTH 103**  
  College Algebra (MATH 150)  
  3.0  
  **Or MTH 124**  
  Finite Mathematics (MATH 170)  
  3.0  
- **MTH 165**  
  Elementary Statistics (MATH 250)  
  4.0  
  **Or MTH 225**  
  Business Statistics (MATH 250)  
  4.0  

### General Education Electives

6.0  

### General Electives

1.0
**CCM DEGREE CONFERRED:** Bachelor of Science in Business Administration (42 credit hours)

### Business Core Requirements (18 credit hours)
- ACCT 278 Introductory Business Analytics (Cross-listed as MGMT 278) 3.0
- FINC 350 Business Finance 3.0
- MGMT 338 International Business 3.0
- MGMT 368W Business Ethics 3.0
- MGMT 393 Business Information Systems 3.0
- MGMT 479 Strategic Management 3.0

### Business Elective Requirements (15 credit hours)
- Innovation & Entrepreneurship Upper Level (UL) Elective 3.0
  - (Choose one: MGMT 341 or MGMT 345)
- Marketing UL Elective 3.0
  - (Choose one: MKTG 331, MKTG 332, MKTG 335, or MKTG 360)
- Finance UL Elective 3.0
  - (Choose one: FINC 354, FINC 395, FINC 396, or FINC 495)
- Accounting UL Elective 3.0
  - (Choose one: ACCT 381, ACCT 382, ACCT 385, or ACCT 386)
- Business UL Electives 3.0

### Upper Level General Education Electives 6.0

### Upper Level General Electives 3.0

For more information about this program, contact the Columbia College advisor at the Crystal Lake office (815) 477-5440 or CrystalLake@ccis.edu

**REVIEWS**

This agreement is developed using the 2020-21 Harper College Academic Catalog, the 2020-21 CCM Academic Catalog and the current General Articulation Agreement between the two institutions.

Approved by HC: 6/12/20 (Agnes Szemborski)
Reviewed by CCM Business Department: 6/15/20 (Bryan Sappington)
Approved by CCM Registrar: 6/14/20 (Diane Hibbes)