

## TRANSFER GUIDE

Harper College Associate in Applied Science: Business Administration 2015-2016 Catalog	SEM.	Argosy University (AU) Bachelor of Science in Business Administration 2014-2015 Catalog	SEM.
<b>Required General Education Courses</b>			
ENG 101 Composition	3	ENG101 Composition I/General Education Communications Requirement	3
Humanities Elective	3	General Education Humanities Requirement	3
MGT 150 Business Math or Mathematics Elective	3	General Education Mathematics Requirement	3
PSY 101 Introduction to Psychology	3	PSY101 General Psychology/General Education Elective	3
PSY 245 Industrial/Organizational Psychology	3	General Education Elective	3
SPE 101 Fundamentals of Speech Communication	3	General Education Communications Requirement	3
<b>Required Core Courses</b>			
ACC 101 Introduction to Financial Accounting	4	ACC201 Principles of Accounting (Core) (4) and BUS/Open Elective (1)	4
ACC 211 Business Law I	3	BUS212 Business Law and Corporate Ethics (Core)	3
CIS 100 Computer Fundamentals or CIS 101 Introduction to Computer Information Systems	3	Open Elective	3
ECO 211 Microeconomics	3	ECO202 Microeconomics/General Education Social Sciences Requirement	3
ECO 212 Macroeconomics	3	ECO201 Macroeconomics/General Education Social Sciences Requirement	3
MGT 111 Introduction to Business Organization	3	BUS/Open Elective	3
MGT 165 Global Business	3	BUS/Open Elective	3
MGT 218 Introduction to Finance	3	BUS/Open Elective	3
MGT 270 Principles of Management	3	BUS/Open Elective	3
MKT 245 Principles of Marketing	3	MKT230 Principles of Marketing (Core)	3
<b>Specialized Study Areas - <i>select one of the following study areas:</i></b>			
<b>Financial Management</b>			
FIN 101 Financial Institution Operations	3	BUS/Open Elective	3
FIN 200 Investment Management	3	BUS/Open Elective	3
FIN 215 Financial Statements Interpretation and Analysis	3	BUS/Open Elective	3
FIN 225 International Finance*	3	FIN434 Financial Decisions for Profit, People and the Planet /Financial Concentration	3
<b>Human Resources Management</b>			
ACC 216 Employment Law	3	BUS435 Employment Law/Human Resources Concentration	3
MGT 204 Training and Development	3	MGT430 Training and Development/Human Resources Concentration	3
MGT 265 Human Resources Management*	3	MGT411 Human Resource Management/BUS Elective	3
MGT 280 Organizational Behavior*	3	BUS423 Business Psychology/BUS Elective	3
<b>Management</b>			
MGT 160 Principles of Supervision or Management/Business Administration Elective	3	BUS/Open Elective	3
MGT 265 Human Resources Management*	3	MGT411 Human Resource Management/BUS Elective	3
MGT 280 Organizational Behavior*	3	BUS423 Business Psychology/BUS Elective	3
MGT 291 Problems in Management and Supervision	3	BUS/Open Elective	3
<b>Marketing</b>			
MKT 140 Principles of Professional Selling	3	BUS/Open Elective	3
MKT 217 Advertising	3	BUS/Open Elective	3
MKT 247 Consumer Buying Behavior*	3	MKT431 Consumer Behavior/Marketing Concentration	3
MKT 281 Internship in Marketing	3	BUS/Open Elective	3
<b>Entrepreneurship</b>			
MGT 154 Entrepreneurship	3	BUS/Open Elective	3
MGT 205 Leadership	3	BUS320 21 <sup>st</sup> Century Leadership and Beyond (Core)	3
MGT 254 Applied Entrepreneurship	3	BUS/Open Elective	3
MGT 255 Entrepreneurial Financing	3	BUS/Open Elective	3

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Minimum Credits Required		61			
<b>ADDITIONAL RECOMMENDED ELECTIVES – select from the following to maximize transfer credit:</b>					
Any course from IAI Group 4 Humanities and Fine Arts	3		General Education Humanities Requirement		3
Any two courses from IAI Group 3 Physical and Life Sciences	6-8		General Education Natural Sciences Requirement (6) and General Education/Open Elective (0-2)		6-8
Any course from IAI Group 2 Mathematics	3-5		General Education Mathematics Requirement (1-3) and General Education/Open Elective (0-4)		3-5
ACC 102 Introduction to Managerial Accounting	3		ACC202 Principles of Management Accounting (Core)		3

Remaining Bachelor of Science in Business Administration Degree Requirements at Argosy University		SEM.
<b>General Education</b>		
Humanities (fulfilled if two (2) Humanities and Fine Arts courses are taken)		0-3
Natural Sciences (fulfilled if two (2) Physical and Life Sciences courses are taken)		0-6
Mathematics (fulfilled if two (2) Mathematics courses are taken)		0-3
COM180 Interpersonal Effectiveness		3
ASP100 Skills for Success or General Education Elective <i>Waived with completion of associate's degree or a minimum of 60 transfer credits and 2.0 cumulative GPA – student must complete an additional 3 credit General Education course to satisfy the 42 credits of General Education requirement</i>		0-3
<b>Core</b>		
ACC202 Principles of Management Accounting (fulfilled if ACC 102 is taken)		0-3
BUS320 21 <sup>st</sup> Century Leadership and Beyond (waived* if MGT 205 is taken)		0-3
MGT334 Data Driven Decision-Making		3
MGT416 Management Operations		3
FIN401 Financial Management		3
MGT402 Project Management		3
BUS470 Global Business Management		3
BUS499 Business Policy and Strategic Solutions		3
<b>Business Electives or Concentration Option</b>		
<i>Students are required to complete four business electives, or 12 credit hours. Students may select one of the optional concentrations that will be applied to this requirement or take any four business courses not listed as core requirements.</i>		
<i>(*Note: While the courses below may fulfill the requirement of completing elective credits, some of these courses may not meet the additional requirement of attaining 42 upper division credits. Students should select electives based on the total number of lower- and upper-division credits transferred to Argosy, and the remaining number of credits in each category.)</i>		
BUS423 Business Psychology (waived* if MGT 280 is taken)		0-3
MGT411 Human Resource Management (waived* if MGT 265 is taken)		0-3
<b>Accounting</b>		<b>Finance</b>
ACC415 Auditing		ACC420 Capital Budgeting
ACC418 Corporate Taxation		BUS434 International Finance Management
ACC420 Capital Budgeting		FIN430 Corporate Finance
BUS475 Strategic Cost Management		FIN434 Financial Decisions for Profit, People and the Planet (waived* if FIN 225 is taken)
<b>Healthcare Management</b>		<b>Human Resources</b>
HCM401 Strategic Planning and Program Development		BUS435 Employment Law (waived* if ACC 216 is taken)
HCM402 Human Resource Management in Healthcare Systems		BUS436 International Human Resources Management
HCM403 Quality Assurance in Healthcare Systems		MGT420 Compensation and Benefits
HCM404 Healthcare Policy and Administration		MGT430 Training and Development (waived* if MGT 204 is taken)
<b>International Business</b>		<b>Marketing</b>
BUS433 International Marketing		BUS365 Marketing, Sales and Channel Management
BUS434 International Finance Management		BUS433 International Marketing
BUS436 International Human Resources Management		MKT431 Consumer Behavior (waived* if MKT 247 is taken)
BUS438 Emerging Markets		MKT432 Marketing Research and Analysis
<b>Organizational Management</b>		
BUS438 Emerging Markets		
MGT413 Managing Change		
MGT430 Training and Development		
MGT450 Cultural Diversity in the Workplace		
<b>Open Electives (minimum of 33 credits, determined on transfer credits above)</b>		
<b>Total Credit Hours Required to Complete Bachelor of Science in Business Administration at Argosy University</b>		<b>120</b>

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<p><b>Transfer of Credit/Degree Requirements</b></p> <ul style="list-style-type: none"> <li>• Students may transfer a maximum of 72 lower division or 90 total semester credit hours</li> <li>• *Lower division courses (100-200 level) taken that are similar in content to Argosy required courses as determined by the appropriate Argosy office do not need to be retaken; however, the upper division (300-400 level) credit must be replaced with another upper division elective.</li> <li>• The following are requirements for the BSBA degree: <ul style="list-style-type: none"> <li>○ A minimum of 42 upper division credits</li> <li>○ Eleven business core courses or 33 credits</li> <li>○ Four business electives, or 12 credit hours OR one concentration of 12 credits</li> <li>○ Eleven courses, or 33 credits of Open Electives</li> </ul> </li> </ul>			

*This is not an articulation agreement, or a guarantee of credit, but a transfer tool. Full credit may be given for the courses listed above, provided that the grade for each course is a "C-" (2.0) or better. Courses in which grades below a "C-" (2.0) are earned are not automatically transferable. A determination of transferrable credit is subject to final approval by Argosy University. Students may transfer a maximum of 72 lower division (100-299) or 90 total semester credit hours for bachelor degree programs. Students are required to complete a minimum of 42 hours of upper division coursework prior to graduation from the University.*

**Effective:** July 2015 (2015-16 Catalog Year)