



Office of Undergraduate Admission
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Concordia University Chicago Course Equivalency Guide for Harper College

For any unlisted course please contact Concordia University Chicago's Office of Undergraduate Admission regarding transfer eligibility.

(Please note that the following table does not list every course eligible for transfer credit.)

Accounting

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ACC101	Introduction to Financial Accounting	4	ACC 2000	BUS 903
ACC102	Intro. to Managerial Accounting	3	ACC 2100	BUS 904
ACC155	Tax and Payroll Accounting	4	ACC Elective	
ACC201	Intermediate Accounting	3	ACC 3100	
ACC202	Intermediate Accounting II	3	ACC 3200	
ACC203	Introductory Cost Accounting	3	ACC 4500	
ACC211	Business Law I	3	Elective	BUS 912
ACC212	Business Law II	3	Elective	
ACC213	Legal Environment of Business	3	Elective	BUS 913
ACC216	Employment Law	3	Elective	
ACC250	Income Tax Accounting	3	ACC Elective	
ACC251	Advanced Tax Accounting	3	ACC 4400	
ACC253	Advanced Accounting I	3	ACC Elective	
ACC254	Auditing	3	ACC 4610	

Anthropology

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ANT101	Introduction to Anthropology	3	Elective	S1 900N
ANT202	Cultural Anthropology	3	ATH 2020	S1 901N
ANT203	Native Americans	3	Elective	
ANT205	Physical Anthropology	3	Elective	S1 902
ANT206	Archeology	3	ATH 3100	S1 903
ANT207	Ancient Civilization of Mexico and Central America	3	Elective	
ANT208	Archeology of the Near East	3	Elective	
ANT209	Anthropological Theory	3	Elective	
ANT210	Cultural Ecology	3	Elective	
ANT215	Intro. to Forensic Anthropology	3	Elective	

Arabic

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ARB101	Elementary Arabic	4	Elective	
ARB102	Elementary Arabic II	4	Elective	
ARB201	Intermediate Arabic I	4	Elective	
ARB202	Intermediate Arabic II	4	Elective	
ARB205	Arabic Intensive Oral Practice	3	Elective	

Art

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ART100	Art Seminar	1	ART Elective	

Art (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ART105	Introduction to Arts	3	ART 1100	F2 900
ART110	Drawing I	3	ART Elective	ART 904
ART111	Drawing II	3	ART Elective	ART 905
ART114	Introduction to Film	3	ART Elective	F2 908
ART121	Design I	3	ART 1210	ART 907
ART122	Design II	3	ART 1310	ART 908
ART130	History of Art I	3	ART Elective	ART 901, F2 901
ART131	History of Art II	3	ART Elective	ART 902, F2 902
ART132	History of Art III	3	ART Elective	ART 903, F2 902
ART133	Non-Western Art	3	ART 4140	F2 903N
ART201	Drawing Studio	3	ART 2220	
ART206	Printmaking Studio	3	ART 4232	ART 914
ART225	Figure Drawing Studio	3	ART Elective	ART 906
ART236	Composition	3	ART Elective	
ART240	Computer Graphics Studio	3	ART Elective	ART 919
ART261	Painting Studio	3	ART 3210	ART 911
ART291	Ceramics Studio	3	ART 3310	ART 912
ART296	Sculpture Studio	3	ART 4320	ART 913

Astronomy

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
AST101	Introductory Astronomy	4	EAS/PHY 3210	P1 906L
AST201	Advanced Astronomy	4	Elective	

Architectural Studies

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ATE101	Introduction to Architecture and Drawing Fundamentals	4	Elective	
ATE109	Chicago's Great Architectural Tradition	3	Elective	
ATE130	History of Architecture	3	Elective	
ATE201	Architectural Design Principles	4	Elective	
ATE202	Architectural Design Studio	4	Elective	

Financial Services

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
BFC101	Principles of Financial Institution Operations	3	Elective	
BFC102	Commercial Law	3	Elective	
BFC115	Adv. Principles of Financial Institution Operations	3	Elective	
BFC117	Marketing for Financial Institutions	3	Elective	
BFC200	Investment Management	3	Elective	
BFC201	Commercial Credit and Collection Principles of Financial Institution	3	Elective	
BFC202	Adv. Comm. Credit and Collection	3	Elective	
BFC211	Accounting for Financial Institutions	3	Elective	
BFC212	Home Mortgage Lending	3	Elective	
BFC213	Trust Functions and Services	3	Elective	
BFC215	Financial Statements Interpretation and Analysis	3	Elective	
BFC219	Consumer and Commercial Credit in Financial Institutions	3	Elective	
BFC220	Human Resource Management in Banking	3	Elective	

Financial Services (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
BFC225	International Finance	3	Elective	

Biology

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
BIO101	Biology Survey	3	Gen Ed–BIO	L1 900
BIO103	Man and Environment	3	Gen Ed–BIO	L1 905
BIO104	Environmental Laboratory Biology	4	Gen Ed–BIO	L1 905L
BIO105	Heredity, Evolution and Culture	3	Gen Ed–BIO	L1 906
BIO110	Principles of Biology	4	BIO 2011	L1 900L, BIO 910
BIO120	General Botany	4	Gen Ed–BIO	L1 901L, BIO 910
BIO130	Microbiology	4	BIO 3210	L1 903L, NUR 905
BIO135	Intro. to Human Anatomy & Physiol.	4	BIO 2011	L1 904
BIO136	Introduction to Human Disease	3	BIO 2011	L1 904
BIO140	General Zoology	4	Gen Ed–BIO	L1 902L, BIO 910
BIO150	Field Biology	4	Gen Ed–BIO	L1 905L
BIO151	Field Biology Cape Cod	4	Gen Ed–BIO	L1 905L
BIO152	Field Biology Isle Royale	4	Gen Ed–BIO	L1 905L
BIO153	Field Biology Tropical	4	Gen Ed–BIO	L1 905L
BIO154	Field Biology Mountain Ecology	4	Gen Ed–BIO	L1 905L
BIO160	Human Anatomy	4	BIO 2011	L1 904L NUR 903
BIO161	Human Physiology	4	BIO Elective	NUR 904

Chemistry

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
CHM100	Chemistry for the Health Sciences	4	CHE 2200	P1 902L
CHM103	The Chemistry Connection	4	Gen Ed–CHE	P1 903L
CHM105	Chemistry World	4	CHE 2200	P1 902L
CHM110	Fundamentals of Chemistry	4	CHE 2200	P1 902L
CHM121	General Chemistry	5	CHE 2211	P1 902L, CHM 911
CHM122	General Chemistry II	5	CHE 2212	BIO 907, CHM 912
CHM125	Organic & Biochemistry for the Health Sciences	4	CHE 2300	
CHM201	Basic Organic Chemistry	4	CHE 2300	NUR 908
CHM204	Organic Chemistry I	5	CHE 3311	BIO 908, CHM 913
CHM205	Organic Chemistry II	5	CHE 3312	BIO 909, CHM 914
CHM210	Quantitative Analysis	5	CHE Elective	

Computer Information Systems

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
CIS100	Computer Fundamentals	3	Elective	
CIS101	Intro. to Computer Info Systems	3	Elective	
CIS106	Computer Logic&Programming Tech.	3	Elective	
CIS143	Intro. to Database Management	3	CIS 4320	
CIS151	Intro. to Telecommunications	3	Elective	
CIS170	Intro. to Data Communications	3	Elective	
CIS202	Programming Systems	3	Elective	
CIS203	Systems Analysis and Design I	3	Elective	
CIS204	Systems Analysis and Design II	3	Elective	
CIS243	Database Administration	3	Elective	
CIS244	Database Design & Implementation	3	CIS 4510	

Computer Science

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
CSC121	Computer Science I	4	Elective	CS 911
CSC122	Computer Science II	4	Elective	CS 912
CSC216	Data Structure & Algorithm Analysis	4	Elective	CS 921
CSC217	Assembler Programming and Machine Organization	4	Elective	CS 922

Dietetic Technician

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
DIT101	Fundamentals of Nutrition	3	Elective	L1 904
DIT102	Medical Nutrition Therapy	3	Elective	
DIT110	Principles of Food Preparation	3	Elective	
DIT201	Community Nutrition	3	Elective	

Diversity

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
DIV101	Exploring Diversity in the U.S.	3	SBS 1970	

Early Childhood Education

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ECE101	Intro. to Early Childhood Education	3	EDU 4310	ECE 911
ECE102	Child Development	3	Elective	ECE 912, EDU 902
ECE111	Infant/Toddler Programs	3	Elective	
ECE112	Play & Assessment of the Young Child	3	Elective	
ECE115	Principles of Early Childhood Curric.	3	EDU 4800A	
ECE120	Introduction to Special Education for Paraprofessionals	3	Elective	
ECE121	Behavioral Management in Special Education Setting	3	Elective	
ECE140	Family Child Care Management	1	Elective	
ECE143	Safety for the Young Child	1	Elective	
ECE144	Nutrition for the Young Child	1	Elective	
ECE146	Programming for School Age Care	1	Elective	
ECE151	Communicating with Parents and Children	1	Elective	
ECE152	Principles of Child Growth and Development Birth-5	1	Elective	
ECE153	Guiding Children and Managing the Classroom	1	Elective	
ECE154	Activities and Resources for Young Children I	1	Elective	
ECE155	Activities and Resources for Young Children II	1	Elective	
ECE156	Effective Teaching	1	Elective	
ECE209	Language Development and Activities for the Young Child	3	Elective	
ECE210	Creative Activities for Young Children	3	Elective	
ECE219	Students with Disabilities in School	3	Elective	ECE 913
ECE221	Math&Science for the Young Child	3	Elective	
ECE226	Observation and Guidance of the Young Child	3	Elective	
ECE230	Movement and Rhythms for the Young Child	3	Elective	

Early Childhood Education (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ECE235	Principles of School Age Care	3	Elective	
ECE250	Health, Nutrition and Safety	3	Elective	
ECE252	Child-Family-Community	3	SOC 4410	
ECE253	Administration of Early Childhood Programs	3	Elective	
ECE254	Interpersonal Relationships in Early Childhood Education	1	Elective	
ECE291	Early Childhood Practicum I	3	Elective	ECE 914
ECE292	Early Childhood Practicum II	3	Elective	
ECE293	Early Childhood Director Practicum	3	Elective	

Economics

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ECO115	Consumer Economics	3	ECO 2000	
ECO200	Introduction to Economics	3	ECO 1100	S3 900
ECO210	Money and Banking	3	Elective	
ECO211	Microeconomics	3	ECO 2100	S3 902
ECO212	Macroeconomics	3	ECO 2200	S3 901

Education

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
EDU201	Introduction to Education	3	EDU 4100	EDU 901, EED 901
EDU202	Pre-Student Teaching Clinical Exp.	2	Elective	EED 904, SED 905
EDU211	Educational Psychology	3	EDU/PSY 2400	EDU 903, SED 902
EDU230	Introduction to Language Arts in Elementary/Middle School Teaching	3	Elective	
EDU250	Intro. to Techology in Education	3	Elective	EDU 904

Engineering

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
EGR120	Engineering Graphics I	4	Elective	EGR 941
EGR121	Engineering Graphics II	3	Elective	
EGR210	Analytical Mechanics (Statics)	3	Elective	EGR 942
EGR211	Analytical Mechanics (Dynamics)	3	Elective	EGR 943
EGR212	Mechanics of Solids	3	Elective	EGR 945
EGR240	Thermodynamics	3	Elective	EGR 946
EGR260	Introduction to Circuit Analysis	4	Elective	EGR 931L
EGR262	Electrical Circuits Laboratory	2	Elective	EGR 931L
EGR270	Introduction to Digital Systems	4	Elective	EGR 932L

English

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ENG100	Composition	3	ENG 1000	
ENG101	Composition	3	ENG 1100	C1 900
ENG102	Composition	3	ENG 2000	C1 901R
ENG103	Technical and Report Writing	3	Elective	
ENG130	Business Writing	3	Elective	
ENG200	Professional Writing:Grammar&Style	3	Elective	
ENG201	Advanced Composition	3	ENG Elective	
ENG220	Creative Writing	3	ENG Elective	
ENG221	Writing Fiction	3	ENG Elective	EGL 921
ENG222	Writing Poetry	3	ENG Elective	EGL 922

French**Course**

Number	Name	Hours	CUC Course Equivalent	IAI
FRN101	Elementary French I	4	Elective	
FRN102	Elementary French II	4	Elective	
FRN201	Intermediate French	4	Elective	
FRN202	Intermediate French	4	Elective	H1 900
FRN205	French Intensive Oral Practice	3	Elective	
FRN210	Intro. to Modern French Literature	3	Elective	H3 917

Geology**Course**

Number	Course Name	Hours	CUC Course Equivalent	IAI
GEO101	Physical Geology	4	EAS 4415	P1 907L
GEO102	Historical Geology	4	Elective	
GEO201	Rocks and Minerals	4	Elective	
GEO202	Paleontology	4	Elective	

Geography**Course**

Number	Course Name	Hours	CUC Course Equivalent	IAI
GEG100	Cultural Geography	3	GEO 1200	S4 900N
GEG101	World/Regional Geography	3	GEO 1200	S4 900N
GEG103	The Developing World	3	GEO/ECO 1300	S4 902N
GEG104	The Developed World	3	Elective	S4 901
GEG111	Physical Geography	3	Elective	P1 909
GEG112	Physical Geography Laboratory	1	Elective	P1 909L
GEG151	Geographic Information Systems	3	Elective	
GEG152	Geographic Information Systems II	3	Elective	
GEG210	Economic Geography	3	GEO 4200	

German**Course**

Number	Course Name	Hours	CUC Course Equivalent	IAI
GER101	Elementary German I	4	GER 1101	
GER102	Elementary German II	4	GER 1102	
GER201	Intermediate German	4	GER 2101	
GER202	Intermediate German	4	GER 2102	H1 900
GER205	German Intensive Oral Practice	3	Elective	
GER210	Intro. to Modern German Literature	3	Elective	H3 917

Graphic Arts**Course**

Number	Course Name	Hours	CUC Course Equivalent	IAI
GRA101	Intro. to Graphic Arts Technology	3	Elective	
GRA102	Graphic Arts Desktop Publishing	3	Elective	
GRA103	Digital Imaging I	3	Elective	
GRA105	Color Management	3	Elective	
GRA111	Press Operations	3	Elective	
GRA112	Digital Illustration I	3	Elective	
GRA113	Digital Imaging II	3	Elective	
GRA120	Graphic Design I	3	Elective	
GRA130	Introduction to Photography	2	Elective	
GRA131	Digital Photography I	3	Elective	
GRA202	Advanced Color Management	3	Elective	
GRA211	Project Management, Scheduling, and Estimating	3	Elective	
GRA212	Paper and Ink Technology	3	Elective	
GRA213	Bindery and Finishing Operations	3	Elective	
GRA214	Digital Illustration II	3	Elective	

Graphic Arts (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
GRA220	Graphic Design II	3	Elective	
GRA221	Graphic Portfolio Design	2	Elective	
GRA229	Advanced Quark and Beginning InDesign	3	Elective	
GRA230	Prepass Production	3	Elective	
GRA232	Digital Photography II	3	Elective	

History

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
HST105	Great Ideas of World Civilizations	3	HIS Elective	H9 900
HST111	The American Experience to 1877	3	HIS 2200	S2 900, HST 911
HST112	The American Exp. Since 1877	3	HIS 2200	S2 901, HST 912
HST121	History of Latin America	3	HIS Elective	S2 910N
HST141	History of Western Civ. to 1650	4	HIS 1110	S2 902, HST 913
HST142	History of Western Civ. Since 1650	4	HIS 1120	S2 903, HST 914
HST151	History of England Norman Conquest to 1600	3	HIS Elective	
HST152	History of England 1600 to Present	3	HIS Elective	
HST153	British Culture and Society	3	HIS Elective	
HST210	Women:The American Experience	3	HIS Elective	
HST212	Recent American History 1945-1980	3	HIS Elective	
HST214	African-American History	3	HIS Elective	
HST219	Illinois and Local History	3	HIS 3210	
HST231	History of the Middle East to 1453	3	HIS Elective	S2 918N
HST232	History of the Middle East from 1453	3	HIS Elective	S2 919N
HST241	History of China:Earliest Time Through Ming Dynasty	3	HIS Elective	S2 914N
HST242	History of China:From the Ching Dynasty to the Present	3	HIS Elective	S2 915N
HST243	The Far East in the Modern World	3	HIS Elective	S2 909N
HST245	The World Since 1945	3	HIS Elective	S2 913N
HST261	American Civil War 1848-1865	3	HIS Elective	

Hospitality Management

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
FSM111	Introduction to Hospitality Industry	3	Elective	
FSM114	Food Standards and Sanitation	2	Elective	
FSM120	Front Office Operations	3	Elective	
FSM214	Hospitality Operations Analysis	3	Elective	
FSM220	Hospitality Promotions	3	Elective	
FSM230	Hospitality Law & Risk Management	3	Elective	

Humanities

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
HUM101	Introduction to Western Culture I	3	HUM 1970	HF 902
HUM102	Introduction to Western Culture II	3	Elective	HF 903
HUM103	Asia and African Humanities	3	Elective	HF 904N
HUM104	Intro. to Middle Eastern Civilizations	3	Elective	
HUM105	Great Ideas of World Civilizations	3	HUM 1970	H9 900
HUM110	Women and Creativity	3	Elective	HF 907D
HUM120	Classical Mythology	3	Elective	H9 901

Japanese

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
JPN101	Elementary Japanese II	4	Elective	
JPN102	Elementary Japanese II	4	Elective	
JPN201	Intermediate Japanese I	4	Elective	
JPN202	Intermediate Japanese II	4	Elective	H1 900

Journalism/Mass Communication

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MCM120	Intro. to Mass Communication	3	Elective	MC 911
MCM126	Intro. to Broadcasting	3	Elective	MC 914
MCM130	Introduction to Journalism	3	Elective	MC 919
MCM131	News Reporting and Writing	3	Elective	
MCM133	Feature Writing	3	Elective	
MCM136	Broadcast Writing	3	Elective	MC 917
MCM137	Media Writing	3	Elective	
MCM140	Writing, Editing and Design for the Internet	3	Elective	MC 922
MCM141	Basic News Editing	3	Elective	MC 920
MCM230	Graphic Design Communication	3	Elective	
MCM232	Introduction to Advertising	3	Elective	MC 912
MCM233	Introduction to Public Relations	3	Elective	MC 912
MCM235	Magazine Editing and Design	3	Elective	
MCM241	Online Magazine Publishing	3	Elective	
MCM250	Public Relations Writing and Production	3	Elective	
MCM251	Media Interviewing	3	Elective	

Law Enforcement and Justice Administration

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
LEJ101	Introduction to Criminal Justice	3	POS 4090	CRJ 901
LEJ104	Corrections	3	Elective	CRJ 911
LEJ105	Criminal Courts of the U.S.	3	POS 4100	
LEJ107	Vice and Drug Control	3	Elective	
LEJ111	Traffic Enforcement and Investigation	3	Elective	
LEJ116	Forensics	3	Elective	
LEJ122	Principles of Policing	3	Elective	
LEJ135	Patrol Procedures	4	Elective	
LEJ138	Defensive Techniques	3	Elective	
LEJ200	Leadership and Ethics for Law Enforcement	3	Elective	
LEJ201	Criminal Law	3	POS 4130	CRJ 913
LEJ202	Criminal Procedures	3	POS 4140	
LEJ205	Juvenile Justice	3	SOC 4320	CRJ 914
LEJ210	Criminology	3	SOC 4520	CRJ 912
LEJ214	Community Policing	3	Elective	
LEJ216	Investigative Process	3	Elective	

Linguistics

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
LNG105	Intro. to Language and Linguistics	3	Elective	
LNG205	Language and Culture	3	Elective	

Literature

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
LIT105	Poetry	3	ENG Elective	H3 903, EGL 915
LIT110	Drama	3	ENG Elective	H3 902, EGL 916
LIT112	Literature and Film	3	ENG Elective	HF 908
LIT115	Fiction	3	ENG Elective	H3 901, EGL 917
LIT206	World Literature to 1800	3	ENG Elective	H3 906
LIT207	World Literature Since 1800	3	ENG Elective	H3 907
LIT208	Non-Western Literature	3	ENG 2200	H3 908N, EGL 919
LIT210	Introduction to Shakespeare	3	ENG 4370	H3 905
LIT215	Eastern European Prose Since 1800	3	ENG Elective	
LIT216	Science Fiction	3	ENG Elective	
LIT217	Crime Literature	3	ENG Elective	
LIT219	Children's Literature	3	ENG Elective	
LIT221	American Literature-Colonial Days to Civil War	3	ENG Elective	H3 914, EGL 911
LIT222	American Literature-The Civil War to Present	3	ENG Elective	H3 915, EGL 912
LIT223	Minority Literature in America	3	ENG Elective	H3 910D, EGL 918
LIT224	Women in Literature	3	ENG Elective	H3 911D
LIT231	English Literature to 1800	3	ENG Elective	H3 912, EGL 913
LIT232	English Literature 1800-1914	3	ENG Elective	H3 913, EGL 914
LIT241	20th Century British and American Literature	3	ENG Elective	

Management

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MGT111	Intro. to Business Organization	3	MGT 1100	BUS 911
MGT115	Intro. to International Business	3	MGT Elective	
MGT150	Business Math	3	Elective	
MGT154	Small Business Management	3	MGT Elective	
MGT160	Principles of Supervision	3	Elective	
MGT165	International Management	3	MGT Elective	
MGT168	OSHA Standards and Compliance Procedures	3	Elective	
MGT170	Principles of Individual Financial Planning	3	Elective	
MGT204	Training and Development	3	Elective	
MGT218	Introduction to Finance	3	Elective	
MGT225	Applied General Statistics	4	Elective	BUS 901, M1 902
MGT254	Small Business Formation	3	Elective	
MGT265	Human Resources Management	3	Elective	
MGT266	Wage Analysis and Administration	3	Elective	
MGT270	Principles of Management	3	MGT 2000	
MGT274	Operations Management	3	MGT Elective	
MGT275	Labor-Management Relations	3	Elective	
MGT276	Collective Bargaining	3	Elective	
MGT280	Organizational Behavior	3	MGT 4040	
MGT291	Problems in Management and Supervision	3	MGT Elective	

Marketing

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MKT105	Sports Marketing	3	MKT Elective	
MKT106	Retail Merchandising	3	MKT Elective	
MKT110	Retail Store Layout and Imaging	2	Elective	
MKT120	Customer Service	1	Elective	

MKT140	Principles of Professional Selling	3	MKT Elective	
MKT141	Sales Management	3	MKT Elective	
MKT190	Export Documentation	3	MKT Elective	
MKT191	Business in the European Union	3	Elective	
MKT193	Business in Asia	3	Elective	
MKT196	Business in Latin America	3	Elective	
MKT202	Marketing for Non-Profit Organizations	3	MKT Elective	
MKT217	Advertising	3	MKT 4110	MC 912
MKT240	Advanced Sales Strategies	3	MKT Elective	
MKT245	Principles of Marketing	3	MKT 2100	
MKT246	Business to Business Marketing	3	MKT Elective	
MKT247	Consumer Buying Behavior	3	MKT Elective	
MKT248	Direct Marketing	3	MKT Elective	
MKT250	Retailing	3	MKT 4160	
MKT251	Retail Merchandise Management	3	MKT Elective	
MKT252	Internet Marketing	3	MKT Elective	
MKT255	Marketing Research	3	MKT 4000	
MKT260	International Marketing	3	MKT Elective	
MKT280	Marketing Problems	3	MKT Elective	
MKT290	Principles of Exporting and Importing	3	MKT Elective	

Mathematics

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MTH101	Quantitative Literacy	4	Gen Ed–MAT	M1 901
MTH103	College Algebra	3	Gen Ed–MAT	
MTH104	Plane Trigonometry	3	Gen Ed–MAT	MTM 901
MTH124	Finite Mathematics	3	MAT 1550	M1 906
MTH130	Mathematics for Elem. Teaching I	4	MAT 1411	
MTH131	Mathematics for Elem. Teaching II	4	MAT 1412	M1 903
MTH134	Calculus for Social Scientists	4	Gen Ed–MAT	M1 900
MTH140	Precalculus	5	MAT 1820	
MTH165	Elementary Statistics	4	MAT 2000	M1 902
MTH200	Calculus with Analytic Geometry	5	MAT 2500	M1 900-1, MTH 901
MTH201	Calculus with Analytic Geometry II	5	MAT 2600	
MTH202	Calculus with Analytic Geometry III	4	MAT 3100	M1 900-3, MTH 903
MTH203	Linear Algebra	4	MAT 4210	
MTH212	Differential Equations	3	MAT 3200	MTH 912
MTH220	Discrete Mathematics	3	MAT 2100	M1 905, CS 915
MTH265	Mathematical Statistics	3	MAT Elective	

Music

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MUS100	Introduction to Music Careers	1	Elective	
MUS101	Fundamentals of Music Theory	3	MUS 1112	
MUS102	Intro. to Electronic/Computer Music	3	MUS Elective	
MUS103	Music Appreciation	3	MUS 1503	F1 900
MUS104	Introduction to American Music	3	MUS Elective	F1 904
MUS106	Introduction to Jazz	3	MUS Elective	
MUS111	Theory of Music I	3	MUS Elective	MUS 901
MUS112	Theory of Music II	3	MUS Elective	MUS 902
MUS115	Aural Skills I	1	MUS Elective	MUS 901
MUS116	Aural Skills II	1	MUS Elective	MUS 902
MUS120	Introduction to Music Literature	3	MUS Elective	F1 901, MUS 905
MUS130	Choir	1	MUS Elective	MUS 908
MUS136	Community Chorus	1	MUS Elective	MUS 908
MUS140	Band	1	MUS Elective	MUS 908
MUS145	Ensembles	1	MUS Elective	MUS 908
MUS150	Orchestra	1	MUS Elective	MUS 908

Music (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
MUS165	Class Piano I	2	MUS Elective	MUS 901
MUS166	Class Piano II	2	MUS Elective	MUS 902
MUS167	Class Guitar	2	MUS Elective	
MUS169	Class Voice	2	MUS Elective	
MUS180-199	Minor Applied Music Subject	1	MUS Elective	MUS 909
MUS211	Theory of Music III	3	MUS Elective	MUS 903
MUS212	Theory of Music IV	3	MUS Elective	MUS 904
MUS215	Aural Skills III	1	MUS Elective	MUS 903
MUS216	Aural Skills IV	1	MUS Elective	MUS 904
MUS223	Instrumental Literature	3	MUS Elective	
MUS224	Keyboard and Vocal Literature	3	MUS Elective	
MUS265	Class Piano III	2	MUS Elective	MUS 903
MUS266	Class Piano IV	2	MUS Elective	MUS 904
MUS271	Piano Pedagogy I	3	MUS Elective	
MUS272	Piano Pedagogy II	3	MUS Elective	
MUS280-299	Major Applied Music Subject	2	MUS Elective	MUS 909

Networking

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
NET121	Introduction to Networking	3	Elective	
NET122	Internet Protocols	3	Elective	
NET182	Computer Forensics	3	Elective	
NET211	Supporting Operating Systems	3	Elective	
NET280	Network Security Fundamentals	3	Elective	
NET281	Networking Systems Security	3	Elective	
NET282	Network Defense&Countermeasures	3	Elective	
NET283	Ethical Hacking	3	Elective	

Paralegal Studies

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PLS101	Introduction to Paralegal Studies	3	Elective	
PLS102	Fundamentals of Legal Research	3	Elective	
PLS103	Litigation	3	Elective	
PLS105	Family Law	3	Elective	
PLS123	Real Property Law	3	Elective	
PLS200	Probate	3	Elective	
PLS201	Tort and Insurance Law	3	Elective	
PLS202	Estate Planning	3	Elective	
PLS205	Contract Law	3	Elective	
PLS206	Environmental Law	3	Elective	
PLS208	Internship in Paralegal Studies	3	Elective	
PLS210	Corporate and Securities Law	3	Elective	
PLS212	Law Office Management	3	Elective	
PLS220	Community Law	3	Elective	
PLS221	Bankruptcy Law	3	Elective	
PLS222	Intellectual Property	3	Elective	
PLS223	Computer-Assisted Legal Research	3	Elective	
PLS224	Commercial Real Estate Law	3	Elective	

Philosophy

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PHI101	Critical Thinking	3	PHI 2210	H4 906
PHI102	Symbolic Logic	3	PHI Elective	
PHI105	Introduction to Philosophy	3	PHI 2010	H4 900

Philosophy (cont.)

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PHI115	Ethics	3	PHI Elective	H4 904
PHI120	Social and Political Philosophy	3	PHI 2310	
PHI150	Business Ethics	3	PHI Elective	
PHI160	Non-Western Philosophy	3	PHI Elective	H4 903N
PHI170	Environmental Ethics	3	PHI Elective	
PHI180	Biomedical Ethics	3	PHI Elective	
PHI190	Feminist Philosophy	3	PHI Elective	
PHI205	Religions of the World	3	PHI 2110	H5 904N
PHI210	Death and Dying	3	PHI Elective	
PHI215	Religion in America	3	PHI 2110	H4 905
PHI220	Philosophy of Religion	3	PHI 2110	H4 905
PHI231	History of Philosophy-Ancient and Medieval	3	PHI 3510	H4 901
PHI232	History of Philosophy-Modern	3	PHI 3520	H4 902

Physical Education

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PED100	Nutrition and Exercise	2	PES 4123	
PED195	Physical Fitness I	1	PES Elective	
PED196	Physical Fitness II	1	PES Elective	
PED200	Intro. to Physical Education	2	PES Elective	
PED201	Standard First Aid	3	PES Elective	
PED203	Health	3	PES Elective	
PED205	Drugs in Our Culture	2	PES Elective	
PED207	Human Sexuality	2	PES Elective	
PED211	Physical Ed. in Elementary School	3	PES 4600	
PED213	Wellness for Life	3	PES 1000	
PED270	Community Health	2	PES Elective	

Physical Science

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PHS101	Physical Science Survey	3	Gen Ed-EAS	P9 900
PHS105	Energy and Society	4	Gen Ed-EAS	P1 901L
PHS111	Introduction to Physical Science	4	Gen Ed-EAS	P1 900L
PHS112	Exploring the Earth and Universe	4	Gen Ed-EAS	P9 900L

Physics

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PHY121	Introductory Physics I	5	Gen Ed-PHY	P1 900L, BIO 903
PHY122	Introductory Physics II	5	Gen Ed-PHY	BIO 904, MTM 902L
PHY201	General Physics I-Mechanics	5	Gen Ed-PHY	BIO 903, P2 900L
PHY202	General Physics II-Electricity and Magnetism	5	Gen Ed-PHY	BIO 904, EGR 912
PHY203	General Physics III-Thermal and Quantum Physics	5	Gen Ed-PHY	EGR 914

Plant Science Technology

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PST102	Plant Diseases and Pests	4	Elective	
PST104	Beginning Floral Design	3	Elective	AG 912
PST110	Soil Science	4	Elective	AG 904

Political Science

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PSC101	American Politics and Government	3	POS 1100	S5 900, PLS 911
PSC220	State and Local Government in U.S.	3	POS 4010	S5 902, PLS 915
PSC250	Comparative Politics	3	POS Elective	S5 905
PSC260	Middle Eastern Politics	3	POS Elective	
PSC270	Global Politics	3	POS/HIS 4020	S5 904N, PLS 912
PSC280	Non-Western Comparative Politics	3	POS Elective	S5 906N

Psychology

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
PSY101	Introduction to Psychology	3	PSY 2000	S6 900, SPE 912
PSY106	Practical Psychology	3	PSY Elective	
PSY107	Humanistic Psychology	2	PSY Elective	
PSY210	Intro. to Research in Psychology	3	PSY Elective	
PSY216	Child Psychology	3	PSY 4101	S6 903, PSY 901
PSY217	Adolescent Psychology	3	PSY 4110	S6 904
PSY218	Adult Psychology	3	PSY 4115	S6 905
PSY220	Biological Basis of Behavior	3	PSY Elective	
PSY225	Theories of Personality	3	PSY 4610	PSY 907
PSY228	Psychology of Human Development	3	PSY 4100	S6 902, EED 903 SED 903, SPE 913
PSY230	Abnormal Psychology	3	PSY 4605	PSY 905
PSY235	Learning Theory & Human Behavior	3	PSY Elective	
PSY245	Industrial/Organizational Psychology	3	PSY Elective	PSY 906

Real Estate

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
RES101	Real Estate Transactions	3	Elective	
RES194	Real Estate Finance	1	Elective	
RES196	Property Management	1	Elective	
RES220	Real Estate Investment Analysis I	3	Elective	
RES221	Real Estate Investment Analysis II	3	Elective	

Sign Language

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
SGN101	American Sign Language I	4	Elective	
SGN102	American Sign Language II	4	Elective	
SGN201	American Sign Language III	4	Elective	
SGN202	American Sign Language IV	3	Elective	
SGN205	American Sign Language V	3	Elective	

Sign Language Interpreting

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
ITP101	Introduction to Interpreting	3	Elective	

Sociology

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
SOC101	Introduction to Sociology	3	SOC 2010	S7 900
SOC120	The Family in Contemporary Society	3	SOC 4420	S7 902, SOC 912
SOC205	Social Problems	3	SOC Elective	S7 901, SOC 911
SOC210	Social Institutions	3	SOC Elective	
SOC215	Introduction to Social Psychology	3	SOC/PSY 4150	S8 900
SOC230	Sociology of Sex and Gender	3	SOC Elective	S7 904D, SOC 914
SOC235	Race and Ethnicity	3	SBS 1970	S7 903D

Spanish

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
SPA101	Elementary Spanish I	4	SPA 1111	
SPA102	Elementary Spanish II	4	SPA 1112	
SPA112	Heritage Spanish I	4	Elective	
SPA113	Heritage Spanish II	4	Elective	
SPA121	Spanish for Law Enforcement Officers	3	Elective	
SPA122	Spanish for Nursing	3	Elective	
SPA201	Intermediate Spanish	4	SPA 2113	
SPA202	Intermediate Spanish	4	SPA 2114	H1 900
SPA205	Spanish Intensive Oral Practice	3	SPA Elective	
SPA210	Intro. to Modern Spanish Literature	3	SPA Elective	H3 917

Speech and Theatre

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
SPE101	Fundamentals of Speech Comm.	3	COM 1100	C2 900
SPE102	Advanced Public Speaking	3	COM 4110	SPC 911
SPE107	Oral Interpretation	3	THR 3500	TA 916, SPC 915
SPE111	Introduction to the Theatre	3	THR 1100	F1 907
SPE115	Interviewing	1	COM Elective	
SPE180	Applied Forensics I	1	COM Elective	
SPE181	Applied Forensics II	1	COM Elective	
SPE182	Applied Forensics III	1	COM Elective	
SPE183	Applied Forensics IV	1	COM Elective	
SPE190	Applied Theatre Practicum I	1	THR Elective	
SPE191	Applied Theatre Practicum II	1	THR Elective	
SPE192	Applied Theatre Practicum III	1	THR Elective	
SPE193	Applied Theatre Practicum IV	1	THR Elective	
SPE200	Interpersonal Communication	3	COM 4220	SPC 921
SPE205	Group Discussion	3	COM Elective	SPC 920
SPE212	Acting I	3	THR Elective	TA 914
SPE213	Acting II	3	THR Elective	TA 915
SPE216	Stagecraft	3	THR 4400	TA 911

Supply Chain Management

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
SCM101	Supply Chain Management	3	Elective	
SCM120	Production Control Concepts	3	Elective	
SCM121	Principles of Physical Distribution	3	Elective	
SCM122	Inventory Control	3	Elective	
SCM123	Traffic and Transportation	3	Elective	
SCM124	Material Handling and Packaging	3	Elective	
SCM125	Purchasing	3	Elective	
SCM230	International Supply Chain	3	Elective	
SCM259	Advanced Purchasing	3	Elective	

Web Development

Course Number	Course Name	Hours	CUC Course Equivalent	IAI
WEB170	Web Graphics	3	Elective	
WEB240	E-Commerce Development	3	Elective	

The University reserves the right to determine the number and type of transfer credits accepted toward a student's degree. The last two years of college work should be at the senior college level. No more than 67 semester hours of lower-level transfer credit from a regionally accredited institution will be counted toward graduation, unless extra hours are used to fulfill general education requirements for students in the Accelerated Degree Program for Adults. One-half of all credits toward a major must be completed at Concordia. Courses with a grade of 'F' are not transferable. Transfer credit is not calculated in the student's cumulative grade point average.