

## Harper College Course Requirements

Course No.	Course Title	Credits	SMU Equivalent
ENG 101	English Composition 1	3	E 120 (skills)
SPE 101	Fundamentals of speech Communications	3	TA 101
POLS-PSYC-SOCS	Social science -general education course	3	HS
HIST XXXX	History - Humanities - general education	3	CT
MTH 150	Business Math	3	M 100
ENGL XXXX	English - Literature- general education course	3	LI
ACC 101	Introduction to Financial Accounting	4	AC 223
MGT 111	Introduction to Business Organization	3	
MGT 160	Principles of Supervision	3	
ACC 102	Introduction to Managerial Accounting	3	AC 222
CIS 101	Introduction to Computer Information	3	
MGT 270	Principles of Management	3	MG 219
PSY 245	Industrial/Organizational Psychology	3	
ACC 211	Business Law		BU 312
ECO 200	Introduction to Economics	3	EC 261 (HS)
MKT 245	Principles of Marketing	3	MK 217
MGT 218	Introduction to Finance	3	
MGT 291	Problems in Management and Supervision	3	
MGT XXX	Management or Accounting Electives	9	
	Possible Total credits	61	

## Courses Needed at Saint Mary's University

Course No.	Course Title	Credits
AR -MU - TA	Art, Music, or Theatre - general education course	3
B-C-P XXX	Biology, Chemistry, or Pysics general education course	6
TH- XXX	Faith Traditions 1 course	3
TH XXX	Faith Traditions 2 course	3
LCT 375	Global Issues	3
LCT 475	Capstone	3
M 145	Finite Math	3
PH 362	Business Ethics (MT)	3
BU 215	Business Statisitics (QS)	3
EC 262	Principles of Macroeconomics	3
BU 285	International Business Environment	3
BU 341	Corporate Finance	3
BU 452	Strategic Management	3
MG 335	Organizational Behavior	3
MG 336	Human Resource Management	3
MG 409	Production Management	3
MG XXX	Management Electives	6
XX XXX	Upper Division Electives	15
	SMU Credits	72



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ENG 101	English Composition 1	3	E 120 (skills)
SPE 101	Fundamentals of speech Communications	3	TA 101
PSY 101	Introduction to Psychology	3	PY 111 (HS)
HIST XXXX	History - Humanities - general education	3	(CT)
MTH 150	Business Math	3	M 100
PSY 245	Industrial/Organizational Psychology	3	
ACC 101	Introduction to Financial Accounting	4	AC 223
ACC 102	Introduction to Managerial Accounting	3	
ACC 211	Business Law 1	3	BU 312
ACC 102	Introduction to Managerial Accounting	3	AC 222
CIS 101	Introduction to Computer Information Systems	3	
ECO 211	Microeconomics	3	EC 261 (HS)
MGT 111	Introduction to Business Organization	3	
MGT 270	Principles of Management		MG 219
MKT 245	Principles of Marketing	3	MK 217
MKT XXXX	Marketing Electives	21	
	Possible Total credits	64	

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ENGL XXXX	English - Literature- general education course	3
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TH XXX	Faith Traditions 2 course	3
LCT 375	Global Issues	3
LCT 475	Capstone	3
M 145	Finite Math	3
BU 215	Business Statistics (QS)	3
PH 362	Business Ethics (MT)	3
EC 262	Principles of Macroeconomics	3
BU 285	International Business Environment	3
BU 341	Corporate Finance	3
BU 452	Strategic Management	3
MK 371	Professional Selling and Sales Management	3
MK 372	Advertising and Promotion	3
MK 411	Marketing Research	3
MK 434	Marketing Management	3
MK XXX	Marketing Electives	3
XX XXX	Upper Division Electives	15
	SMU Credits	75

This is an unofficial guide and is subject to official transfer policy from college catalog  
Students planning to transfer should contact transfer specialist at Saint Mary's University for most current transfer information